

EMC Pilot Implementation for VMware vCenter Site Recovery Manager QuickStart

Assessing your current virtual environment to validate a Site Replication Manager installation

The Big Picture

- Recognize the top-level, complex business requirements for SRM
- Benefit from a high-level validation of the current replication environment against a proposed SRM initiative
- Receive detailed and hands-on training for your team on the product and its use within your environment
- Maximize your return on investment in a VMware virtual infrastructure by optimizing performance in line with EMC best practices
- Mitigate risk by leveraging EMC expertise in virtual technologies

Virtualization can offer immense value to your business—and so can we—by offering you an introductory service that will help you take advantage of this new technology most efficiently. The EMC® Pilot Implementation for VMware® vCenter™ Site Recovery Manager QuickStart service helps you get started by proposing a preliminary step toward using VMware Site Recovery Manager (SRM) in your existing virtual environment. This service acts as a prelude to the suite of EMC Virtualization Framework—capacity assessment, health check, design, and implementation services.

Delivered by EMC Global Services professionals, this service leverages EMC best practices to meet your business requirements and associated objectives with your virtual infrastructure. Our skilled service specialists are experienced with both virtualization and storage technology and trained and ready to deliver using our proven methodology. EMC is a premier partner in the VMware Partner Network Program with hundreds of certified VMware professionals.

Proven methodologies

EMC service engagements are guided by the EMC Global Delivery Model, a proven methodology that ensures we deliver fast, effective implementation services to our global customers. The extensive training that the EMC delivery team undergoes prior to a client engagement establishes a strong foundation for execution.

EMC Global Services professionals are prepared to deliver a pilot implementation that provides significant impact to your business—optimized performance, efficient resource utilization, and operational scalability.

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EMC Global Services will work closely with your team throughout the engagement to ensure clear communication, project status, and confirmation on finalization of the project. Our team provides quality service while keeping timelines and other operational constraints in mind. This service encompasses:

Assessment and analysis

EMC meets with you to conduct a service evaluation, which includes review of the project scope and limitations and your operational and business goals and requirements.

We will thoroughly survey your IT site and environment in order to understand the design of your VMware environment and infrastructure, so we can review and validate the current replication architecture against the proposed SRM initiative.

This service will deliver the conclusions and recommendations based on a thorough, high-level assessment and taking the next step in the implementation of the SRM product for your environment. We also discuss your team's training needs to ensure that we meet them during the workshops.

Project turnover

Upon conclusion of this assignment, the EMC team delivers the high-level architecture and consulting recommendations supported by a functional, operational risk and financial analysis within a Final Report document.

A Service Summary document also provides a top-view presentation on the VMware SRM Readiness Assessment findings and the identified best practices and next steps to proceed with a Design and Implementation service.

Finally, EMC delivers a three-day, hands-on training clinic that introduces the SRM product and discusses the product's functionalities, capabilities, and benefits.

Look to EMC Global Services to deliver results

EMC Global Services provides the strategic guidance and technology expertise organizations need to address business and information infrastructure challenges and derive the maximum value from information assets and investments. We are committed to exceptional total customer experience through service excellence. Our 13,000+ professional- and support-service experts worldwide, plus a global network of alliances and partners, leverage proven methodologies, industry best practices, experience, and knowledge derived from EMC's 30-year information-centric heritage to address the full spectrum of customer needs across the information lifecycle: strategize, advise, architect, implement, manage, and support.



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